

SIMON D. ROSSETTER

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Structured Settlement Consultant with over 20 years of experience in the settlement industry providing knowledgeable, organized and detail-oriented approach to the management of every case. Extensive experience assisting clients by designing sophisticated settlement plans to maximize settlement proceeds. Proven expertise in the areas of structured settlements, maintaining government benefits, trust services, lien resolution and tax planning. Driven, motivated and committed to exceeding client expectations by consistently providing the highest quality of work.

PROFESSIONAL EXPERIENCE

Settlement Consultant/Owner

December 2017 - Present

Ringler Associates New Jersey Inc / RF Group at Ringler

Mt. Laurel, NJ

Provide settlement advisory services to assist in the resolution of litigation involving Personal Injury, Workers' Compensation, Medical Malpractice, Sexual Assault, Wrongful Death, Employment, and Long-Term Disability claims.

Advise plaintiffs, attorneys, insurers, and other stakeholders on structured settlements, settlement trusts, government benefit preservation, lien resolution, Medicare Set-Asides, and attorney fee deferral strategies.

Manage all aspects of cases from inception through funding and implementation, ensuring plaintiff counsel, defense counsel, judges, mediators, and claims professionals fully understand the settlement solutions being proposed and executed.

Oversee all business operations, including financial management, budgeting, revenue forecasting, expense control, regulatory compliance, and strategic planning to support continued business growth and profitability.

Direct and manage a team of six employees, including three administrative professionals and three producers, providing leadership, performance management, training, mentoring, and operational oversight to ensure exceptional client service and business development.

Develop and execute comprehensive marketing and business development initiatives utilizing social media, email campaigns, print advertising, professional networking, sponsorships, educational events, and direct client engagement to expand market presence and strengthen referral relationships.

Provide Continuing Legal Education (CLE) and Continuing Education (CE) accredited presentations through in-person and virtual training programs, educating attorneys, claims

professionals, and financial stakeholders on emerging issues and best practices within the settlement planning industry.

Establish and maintain strategic relationships with attorneys, claims organizations, insurers, and professional associations, resulting in sustained client growth and increased market visibility.

PROFESSIONAL EXPERIENCE (continued)

Assistant Vice President
Creative Capital Inc.

May 2006 - November 2017
East Brunswick, NJ

Designed sophisticated settlement proposals for thousands of clients ranging in size from \$10,000 to \$20,000,000.

Attended client meetings to negotiate the resolution of settlements in lawsuits relating to Personal Injury, Medical Malpractice, Wrongful Incarceration and Long-Term Disability

Trained and oversaw ten (10) regional producers with over \$30,000,000 in annual sales

Managed and trained junior associates to ensure they met their short and long-term goals.

Attended professional conferences to market and improve client relationships.

LICENSE AND CERTIFICATIONS

Life and Health Insurance

EDUCATION

Bachelor of Arts | Business Management
Lynchburg College (University of Lynchburg)

May 2006
Lynchburg, VA

ACCOMPLISHMENTS

NSSTA Salute to Excellence Award - 2024
20 Under 40 Young Professional as recognized by South Jersey Biz Magazine (May 2020)
Ringler Associated Ambassador Award - 2023
Ringler Associates Rising Star – 2021
Omicron Delta Kappa: National Leadership Honor Society
Who's Who Among American College and University Students
Order of Omega: National Greek Honor Society

ORGANIZATIONS AND INVOLVEMENTS

Trustee of the Camden County Bar Foundation
Member of the National Structured Settlement Association (NSSTA)
Member of the NSSTA Medicare/Medicaid Committee
Chair of the Ringler Associate Advisory Board
Past President – Young Ringler Forum
Trustee and Past President of the South Jersey Young Professional Association (SJYPA)
Sigma Phi Epsilon Virginia Omicron & Alumni Corporation, Inc.